भारतीय विदेश व्यापार संस्थान
Indian Institute of Foreign Trade
(Deemed to be University)

EXECUTIVE POST GRADUATE DIPLOMA IN MANAGEMENT (EPGDM ONLINE) 2025-2026

Live Interactive Weekend Programme
(February 2026 – April 2027)
Duration: 15 Months
Approved by AICTE
Last Date to Apply : 31st January 2026

MESSAGE FROM THE VICE-CHANCELLOR

It is with enormous enthusiasm that I welcome you to the Indian Institute of Foreign Trade (IIFT), Delhi. Since its inception in 1963, IIFT has dedicated itself to creating a dynamic and nurturing learning environment that shapes participants into leaders in international business, all while maintaining a keen understanding of societal needs.As a pioneer in foreign trade research and a hub for knowledge dissemination, IIFT has firmly established itself as a premier B-school in the Asia-Pacific region.

Our institution is celebrated as a centre of excellence in International Business, Research, Training, and Education. The recognition of IIFT as a "Deemed to be University" in 2002 stands as a testament to our significant contributions to knowledge dissemination and skill promotion in the realm of International Business.

IIFT's presence spans across Delhi, Kolkata, Kakinada, and GIFT City, Gujarat. Our consistent commitment to academic excellence is reflected in our 'Grade A+' accreditation by the National Assessment and Accreditation Council (NAAC). We take pride in being ranked among the top B-schools in India, year after year, by various esteemed surveys. The institution is ranked 15th in the National Institutional Ranking Framework (NIRF) 2024, reflecting our consistent commitment to academic excellence. Furthermore, our global outlook is strengthened through numerous MOUs with leading international institutions, fostering the mutual exchange of students and faculty in the field of International Trade and Business.

Our diverse academic offerings include Ph.D., Post Graduate, Graduate, Diploma and Certificate programmes in International Business, attracting numerous candidates annually. Notably, the Executive Post Graduate Diploma in Management (Online) program, crafted by the Centre for Distance and Online Education (CDOE), established in 2021, caters specifically to working executives. This programme boasts a comprehensive curriculum designed to impart crucial knowledge in International Trade and related aspects.

In today's interconnected global market, a profound understanding of international trade is indispensable. IIFT continuously updates its course content and teaching methodologies to equip our students with the necessary skills to excel as global managers. Our efforts have been widely recognized through various awards, underscoring the relevance and specialization of our industry-focused courses. The success of our alumni, who lead prestigious organizations worldwide, speaks volumes about the quality of education at IIFT.

As we open applications for the Post Graduate Diploma in Management (Executive PGDM) Online Programme for the 2025-26 academic year, I extend a warm invitation to you to join the IIFT community. This program offers a unique opportunity to enhance your skills and join a distinguished network of IFT alumni. We look forward to supporting your journey towards becoming global leaders and managers and carrying forward the proud legacy of IIFT.

Warm regards,

Prof. Rakesh Mohan Joshi

ABOUT THE INSTITUTE

The Indian Institute of Foreign Trade (IIFT), deemed to be University, is the National Institute in International Business Education and Research. Established in 1963, as an autonomous body under the Ministry of Commerce & Industry, Government of India, it has contributed in the skill building for the external trade sector of India. The contributions of the Institute have earned it the status of "Deemed to be University" in the year 2002.

The National Assessment and Accreditation Council (NAAC) have recognized IIFT as Grade "A+" institution in 2024. The Indian Institute of Foreign Trade was granted the prestigious AACSB Accreditation on 17th November, 2021. With this the IIFT figures amongst the top 900+ Business Schools of the world which have earned this accreditation.Over the years, IIFT has emerged as the national university with focus on International Business Management and Strategy, and such focus is reflected in all three major activities of the Institute: Research, Training and Education.

VISION

To be an Academic Centre of Excellence in International Business research, training and education.

MISSION

To create and foster a learning environment that enable participants to be leaders in international business with sensitivity towards society

OBJECTIVE

- Impart professional education in modern management techniques relevant to international business.
- Enable the participants to appreciate the inter-relationship between the diverse and complex tasks of international business.
- Develop capacities among business executives for improved understanding of various trade and economic issues.
- Conduct high quality research that addresses domestic as well as world trade and business issues.

INDIAN INSTITUTE OF FOREIGN TRADE- RANKINGS-2024-2025

S.No.	Name of Rankings	Rank
1	National Institute Ranking Framework (NIRF) India Rankings 2024	15th
2	Times B-School Ranking 2024	7th
3	Business Today – MDRA B-School Survey 2024	7th
4	Fortune India Best B School 2024	9th
5	MBA Universe B-School Ranking 2025	10th

The Institute offers modern facilities across its Delhi , Kolkata, Giftcity and Kakinada campuses, including a well-equipped library with a vast collection of books, journals, reports, and global databases. IIFT provides access to over 235 journals and premier resources such as Bloomberg, JSTOR, CMIE, and ProQuest. The campuses are supported by advanced IT infrastructure, 24x7 computer labs, high-speed internet, and a dedicated Data Analytics & Simulation Lab (DASL).

IIFT also uses an in-house platform, Campus360, to support academic activities like online attendance, quiz submissions, and courseware sharing. The Publication Division publishes two peer-reviewed journals — Foreign Trade Review (Scopus indexed) and FOCUS WTO.IB, along with newsletters, working papers, and seminar/webinar series. IIFT's integrated approach makes it a hub for global trade knowledge and policy development.

CENTRE FOR DISTANCE AND ONLINE EDUCATION (CDOE)

The Centre for Distance and Online Education, established in 2021, offers flexible and affordable short-term and long-term programmes for working professionals and learners from all sections of society. Delivered by expert faculty, the courses combine quality study material, interactive sessions, and continuous assessment to enhance knowledge and skills through modern teaching methodologies. The Centre is committed to promoting inclusive, accessible, and high-quality education across diverse learner communities.

MESSAGE FROM THE HEAD (CDOE)

We are living through a time rightly defined as a brittle, anxious, non-linear, and incomprehensible (BANI) environment, given the ever-increasing policy dysfunction, misgovernance, and uncertainty caused by technological and natural disruptions. The global landscape of trade, technology, and tariffs is shifting rapidly, shaped by the interplay of economic coercion, regulatory nationalism, and strategic rivalries among major powers. In such an environment, executive education is not just desirable—it is indispensable.

The Post Graduate Diploma in Management, offered by the Indian Institute of Foreign Trade (IIFT) through its Centre for Distance and Online Education (CDOE), is designed precisely for such times. It equips professionals with the analytical depth, policy awareness, and cross-country managerial insights necessary to navigate the evolving global terrain. Building on managerial fundamentals such as the understanding of organizations, technology, environment, and global processes, the course progresses to advanced themes—comprehending the impact of export controls on supply chains, decoding tariff retaliation, and leveraging new economic corridors and digital trade protocols. The program addresses contemporary challenges head-on.

Our curriculum draws upon IIFT's deep institutional strength in international business, trade diplomacy, and geo-economic strategy. More importantly, it empowers participants to convert threats into opportunities by refining their understanding of global trends and fostering adaptive capabilities. This program encourages critical thinking, builds strategic foresight, and develops leadership resilience—qualities that are crucial for professionals seeking to shape global conversations and drive sustainable growth.

I invite you to join this transformative learning journey with IIFT and become part of a network of forward-looking global professionals who are not just reacting to the world—but helping to shape it.

Welcome to the world of online learning at IIFT, New Delhi.

Dr. Ram Singh
Head, Centre for Distance and Online Education (CDOE)

ABOUT THE PROGRAMME

The Post Graduate Diploma in Management (Executive PGDM) Online of the Indian Institute of Foreign Trade has been designed especially for those wishing to tap opportunities in international markets. The objective of the programme is to go into nuances of business, management and education. The programme is focused on providing a holistic approach towards various management disciplines including finance, strategy, international business , economics , data sciences and IT uses for management.

LEARNING OUTCOMES

IIFT is known for the depth and rigor of its programmes. This programme specifically attempts to:

1. Impart managerial skills in the fields of accounting, business forecasting, business planning, IT applications for management, comprehending the organisational dynamics and business execution.

2. Impart managerial understanding and comprehension in domain specific subjects such as foreign trade, financial management, international economics and international marketing management.

3. Enable development of managerial acumen in the fields of supply chains, trade documentation, digital marketing and corporate governance and ethics.

PEDAGOGY

The methodology for online lectures is designed to be both interactive and impactful, ensuring a comprehensive learning experience. The Online sessions will feature engaging lecture presentations that are easy to understand, combined with reality-based case studies incorporating global perspectives. The programme leverages modern technology for seamless delivery, offering a blended approach that includes lectures, real-life case studies, quizzes, and assignments. Live online-interactive sessions will foster real-time engagement with instructors and peers. Regular quizzes and assessments, along with practical assignments, will reinforce learning and ensure the practical application of concepts.

PROGRAMME STRUCTURE*

TRIMESTER- I		
Sno.	Course Title	Credit
1	Accounting For Managers	3
2	Business Economics	3
3	Business Statistics	3
4	Marketing Management	3
5	Managerial Behavior in Organizations	3
6	IT Applications in Management	3
7	Human Resource Management	3

TRIMESTER- II		
Sno.	Course Title	Credit
1	Financial Management	3
2	International Economics	3
3	India's Foreign Trade	3
4	Business Research Methods	3
5	International Marketing Management	3
6	Port Visit / Industry Visit	3

***course structure is subject to modification**

TRIMESTER- III		
Sno.	Course Title	Credit
1	Supply Chain Management	3
2	Data Analytics	3
3	International Trade Operations and Documentation	3
4	Digital Marketing	3
5	International Business Strategy	3
6	Corporate Governance & Ethics	3
7	Research Project	3

OTHER ASSIGNMENTS

- **Port Visit/Industry Visit:**

As part of the programme, each student is required to undertake either a port visit or industry/organization visit as a mandatory fieldwork component. These visits are aimed at providing practical exposure to trade logistics and operations.The visit may be organized by individual students or groups based on their location, with IIFT providing administrative assistance for coordination and support.

- **Research Project:**

The students would have to submit the research project in a three-phased manner Synopsis, Interim Report and Final Report starting from Trimester-I finishing upto Trimetser-III.

*course structure is subject to modification

PROGRAMME DETAILS

COURSE CREDITS:

Each course is of 3 credits, which is equivalent to 30 teaching hours.

COURSE DEGREE:

The Executive Post Graduate Diploma in Management Online (Executive PGDM Online) will be awarded by the Indian Institute of Foreign Trade, an autonomous institution of Ministry of Commerce and Industry and Deemed-To-be- University.

PROGRAMME DURATION:

The programme has been designed for a time period of 15 months from September 2025- November 2026 with a combination of online sessions, field visits and assignments.

PROGRAMME SCHEDULE:

Classes are scheduled from 09:00 Hrs. (IST) to 18:00 Hrs. (IST) online on Saturdays & Sundays via MS Teams platform.

BREAK IN PROGRAMME:

The student may be allowed to take break only after completion of two semesters of the Programme. He/she must complete the entire programme within in the time frame of three years.

The tuition fee of the batch the student will join in second year will be applicable.

MINIMUM ELIGIBILITY CRITERIA

- Bachelor's degree in any discipline from any recognized university.
- Minimum 50 % marks at Graduation level.
- Minimum 5 Years of work experience.
- No age limit for applicants.
- Seats are reserved for SC/ST/OBC/PWD/EWS candidates as per Government of India rules.
- No Objection Certificate from the employer is required at the time of admission only for Sponsored candidates

ADMISSION PROCESS

All applications received will be reviewed by the selection committee and the candidates will be selected based on their qualification and work experience.

HOW TO APPLY

- Application to the Executive PGDM Online is through prescribed on-line Application Form.
- The application fee is **INR 2000/-** (non-refundable), with a 50% concession applicable for candidates belonging to reserved categories.
- Scanned copy of the relevant certificates needs to be uploaded while submitting online application.
- Filled-in applications with enclosures and evidence of payment of Application Fee should be uploaded latest by **31st January 2026.**
- Applicants must mention the email id and mobile number clearly in the application form.
- All disputes will be subjected to the jurisdiction of Delhi courts only. Incomplete applications in any manner will be rejected.

FEE STRUCTURE

- The Cumulative fee for the 2025-2026 batch is INR 4.5 Lakh. The fee includes one-time alumni fee, of INR 10,000/-, Library Deposit of INR 5000/- and course material but does not cover cost of Port visits , Industry Visits.
- For SC/ST/PH. Candidates 50% fee concession is applicable (as per Govt. guidelines and subject to document verification).
- The Programme Fee needs to be paid in three installments. First Installment will be paid prior to the commencement of the programme The installments will be paid as per the below mentioned months :

Installment	Amount	Dates**
First Installment	**INR 1.5 lakhs**	**February 2026**
Second Installment	**INR 1.5 lakhs**	**May 2026**
Third Installment	**INR 1.5 lakhs**	**Sept 2026**

- Late Fee fine for all students Rs 2,500/- per week beyond the stated deadline.
- In case the fee remains unpaid for three weeks from the last payable, the student will be de- registered from the programme.
- Re-registration charges are Rs 15,000 /-. Re- registration will have to be done within one week of de-registration.
- In case of withdrawal from programme, fee will be refunded as per guidelines of UGC.

***dates subject to modification**

IMPORTANT DATES

LAST DATE OF RECEIPT OF ONLINE APPLICATION	31ST JANUARY 2026
RELEASE OF RESULT	FEBRUARY 2026
COMMENCEMENT OF PROGRAMME	FEBRUARY 2026

FOR ANY QUERY CONTACT : marketingmanager01@iift.edu / Mob. 78777 57501

CENTRE FOR DISTANCE AND ONLINE EDUCATION (CDOE)

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